WORKFORCE MANAGEMENT SOLUTIONS

My name is Scott Tanker. I have been in the benefit business for over 30 years. In that time, I have owned and sold two retirement plan administrative firms. I also maintain my investment license since 1991 and have sold mutual funds, managed money, and life insurance products. I have certificates as a CLU, (1982) and ChFC (1986). Lastly I have had my health insurance license since 1982.

My main emphasis has been in the Retirement Plan Marketplace. However, in the past several years I have been working in the Workforce Management Consulting arena.

I believe that behind any successful business is a strong workforce. We know that keeping your workforce motivated, productive, and effective is of the utmost importance and that your workforce deserves to be rewarded for their efforts and offered more than the standard benefit package.

I have accumulated the best and brightest consultants to offer you our solution to the issue of efficiency, time management and benefits delivery to all employees. It is called *Workforce 365*. With this tool you have the ability to do what is best for your business and what is best for your employees. *Workforce 365* combines employee perks with a <u>private intranet exchange</u> for customized group health packages. They offer accurate, timely payroll services for 1 flat [per person] rate per month. They also provide retirement planning and advice along with dedicated on-site financial advisors. Lastly, *Workforce365* supports all of your work with a secure, cloud based software program backed by years of experience that coordinates, delivers, accepts all documentation for payroll and benefits needs --all paperless and electronically delivered!

No paper! Wow!

Workforce 365 solutions effectively integrate a number of core responsibilities that most small and midsized companies do not have the resources to manage alone, all while reducing workforce expenses and significantly improving employee satisfaction!

With *Workforce 365*_your business has the opportunity to leave the details to the experts, so that you can do your best- engage your passion, further your mission, and expand your potential. *Workforce 365* is designed to keep your workforce happy, prepared and proud everyday of the year.

I have attached some information to review for you and any other interested parties.

We would appreciate the opportunity to meet with you to more tangibly illustrate our ability to consult and deliver benefits, in the most efficient and easy to understand way, for you and the employees.

I look forward to having a more detailed discussion in the near future. All the best,
Scott